



Sarah Darby - Consultant



Cruise Consultant (m/f)

Dreamlines is Europe's leading online cruise travel agency, now expanding globally. Our customers can choose from more than 30,000 cruises and all of the world's best, most trusted cruise companies. Just four years after our launch as an innovative e-commerce start-up in Hamburg, Germany, Dreamlines now offers its services in seven countries globally.

Operating in a market with exceptional growth, Dreamlines is constantly outperforming all of its current markets. It is our goal to become global market leader including market leadership in all of our domestic markets. With currently 400 employees and offices in Germany, the Netherlands, France, Brazil, Australia, and Russia, we are well on our way. Focussing on technological excellence, Dreamlines is fully independent and striving for outstanding expertise paired with high quality service to both customers and our industry partners. Dreamlines is well funded by a strong team of experienced and passionate strategic investors.

As an employer, Dreamlines thrives on its dynamic start-up culture and a highly motivated team of international cruise experts. Being a global company with high ambitions and exceptional growth, there are almost unlimited opportunities for personal development, career progression, and to further your individual skillset.

KEY TASKS & RESPONSIBILITIES

- Selling cruises and other cruise related product - e.g. fly-cruise packages and tailor made packages - to customers contacting us over the phone or by email
- Advising customers over the phone and creating the cruise holiday of their dreams
- Reaching and exceeding all targets as required

DESIRED SKILLS & EXPERIENCE

- You are highly motivated and KPI driven
- Minimum 2 years proven track record of selling cruises in an inbound call centre environment
- You are enthusiastic about cruising and you thrive in high-paced environments
- You are a natural seller and very likeable over the phone
- You thoroughly enjoy creating people's dream holidays
- You have an advanced understanding of all relevant cruise line and industry systems, especially Sabre and Tramada
- You are travel industry trained

OUR OFFER

- An online cruise sales agency that is part of a growing global brand but has been operating in Gold Coast, Australia, for over 15 years
- A team of highly skilled and experienced cruise enthusiasts, as well as a large client data base
- Exceptional opportunities for sales with no shortage of leads and a wealth of product options from all over the world
- Sales and product training, as well as ship inspections and famils
- A very competitive salary package of both a base and a bonus component depending on your individual experience

Interested?

Send your application, including the earliest possible start date and your salary expectations, to: jobs@dreamlines.com.au

We look forward to hearing from you!